

Jayson Saumer

Product Specialist, datacenter, security and network services. 20 years in IT infrastructure, from hands-on administration to owning the product line at a managed service provider.

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QUALIFICATIONS SUMMARY

- **Owns the product line end to end:** the catalog, vendors, packaging and pricing, standard builds and the escalation path for datacenter, security and network services.
- **Designs services from the field up:** nearly a decade as the senior escalation engineer means knowing what breaks in production, and building standards that keep it from breaking.
- **Builds managed services that scale:** offerings that sales can sell and every engineer delivers the same way, for every client.
- **Security-minded from the start:** from identity and access in healthcare, to station security policy, to owning a managed security line today.
- **Bridges engineering and the business:** turns technical trade-offs into clear choices for clients, sales and leadership.

CAREER EXPERIENCE

Product Specialist – Datacenter/Security/Network

Jul 2024 – Present

Integris

Own the datacenter, security and network product lines: what Integris offers, the vendors behind it, and how engineers deliver it.

- Manage the product catalog for datacenter, security and network: what's offered, what's retired, and keeping every offering current.
- Build managed services that scale, with standard packaging, onboarding and support that work the same for every client.
- Select and manage vendor partners across virtualization, networking, security, and backup and DR, from evaluation through licensing, renewals and escalations.
- Shape packaging and pricing for managed services and products.
- Define standard builds (build documents, configuration templates and deployment checklists) so every deployment is consistent and supportable.
- Serve as the escalation point for the datacenter, security and network product lines.

System Administrator II • Cloud Services Administrator

Dec 2015 – Jul 2024

Integris

Datacenter engineer for managed services and project clients: server, storage and virtualization infrastructure, system administration, and advanced support, remote and onsite.

- Escalation lead on the advanced helpdesk for midmarket clients: the escalation point for support technicians and System Administrator I, handling disasters and escalations within SLAs.
- Deployed server infrastructure, networking and desktop equipment, and line-of-business applications.
- Put data security and backup in place for client systems, from cloud SaaS backup to on-site backup appliances.
- Wrote process documents that let support technicians resolve issues without escalating, and kept client environment documentation current.

Manager of Information Systems

Nov 2005 – Sep 2011

Northern News Now (KBJR TV)

Jun 2013 – Dec 2015

Ran IT for a multi-channel broadcast station: five digital channels and 12 daily newscasts from one building.

- Maintained and upgraded servers, software and non-linear video editing systems.
- Wrote and enforced technology and security policies.
- Trained staff to deploy and run new technology.

Essentia Health

Managed identity and access security for a large healthcare Active Directory environment.

- Provisioned users and audited access in Epic (EHR).
- Configured web-browsing security controls.
- Built, tested and audited security for file servers, Exchange and databases.

EDUCATION

BS **University of Wisconsin-Superior**, Computer Science and Mathematics (double major)

PUBLISHED PAPER

A Family of Correctors

McNair Scholar Journal of the University of Wisconsin - Superior, Vol. 5, 2004 (pp. 83-104)

PROFESSIONAL AND TECHNICAL PROFICIENCIES

Product and services: Product Management · Managed Services · Vendor Management · Pricing and Packaging

Infrastructure: Datacenter Infrastructure · Virtualization and Clustering · Storage and File Services (NFS/SMB) · Server Optimization · Linux

Containers and DevOps: Container Infrastructure · Container Orchestration · GitOps Deployments · CI/CD Pipelines · Infrastructure Documentation (IPAM/DCIM)

Networking: Network Infrastructure · Firewalls · Routing and Switching · Wireless · Reverse Proxies and TLS · DNS

Security: Server, Desktop and Linux Security · Container Security · Identity and SSO · Secrets Management · Vulnerability Scanning · Intrusion Prevention · Zero-Trust Remote Access

Resilience and monitoring: Backups · Disaster Recovery · Patch Management · Monitoring and Observability

Automation and AI: Automation · Workflow Automation · Local LLM Hosting · AI-Assisted Development · Prompt Engineering

HONORS AND AWARDS

- uConnect Award, 2019 for top employee recognition - Integrus
- Employee of the Month, June 2015 - Northern News Now
- McNair Scholar, 2005 - University of Wisconsin-Superior